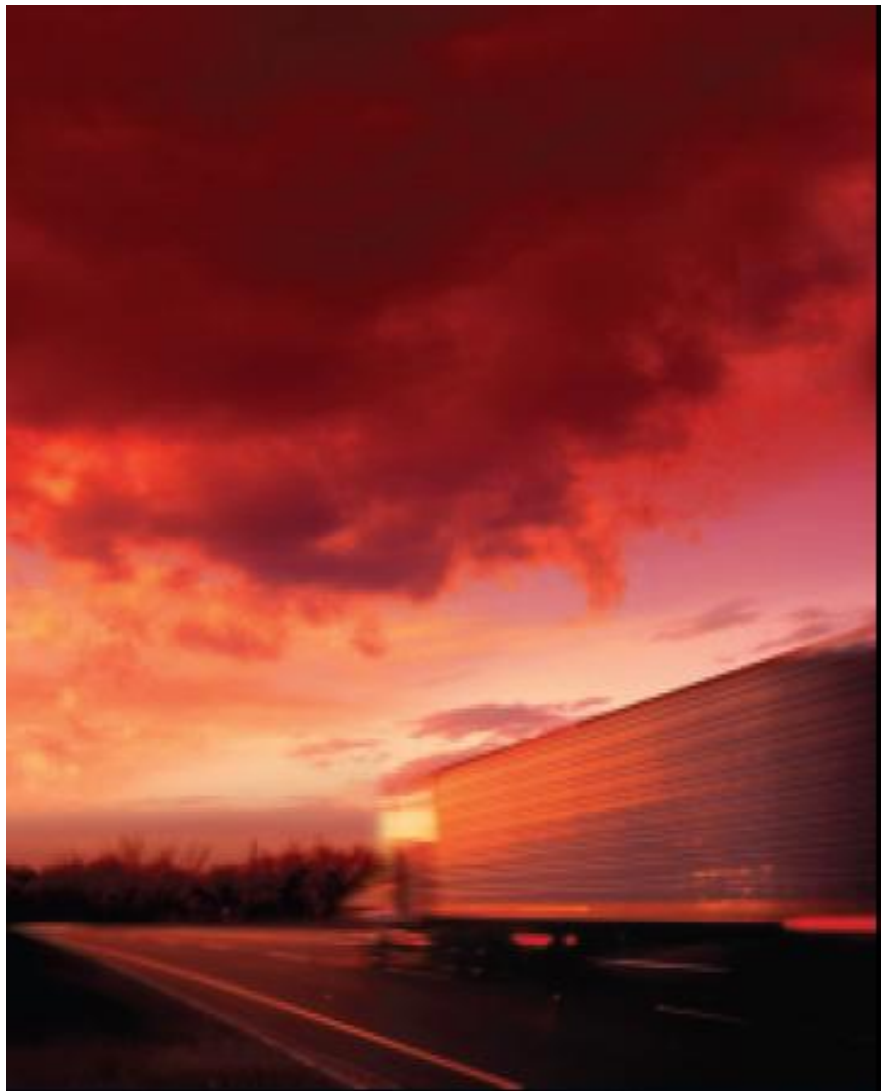


Secrets of Better Fuel Economy

The Physics of MPG







Contents

Introduction: Understanding Fuel Economy	4
Rock-Solid Rules	4
Vehicle Power Requirements.....	5
Aerodynamic Drag.....	5
Cab Aerodynamic Considerations	9
Tractor-Trailer Air Gap.....	10
Trailer Body Aerodynamics	11
Engine Accessory/Drivetrain Losses	11
Gearing	12
Lubricants.....	13
Tire Rolling Resistance.....	15
Engine Operation and Maintenance.....	18
Engine Operating Temperature (Coolant and Lube Oil)	18
Intake and Exhaust Restriction	18
Air Compressor Operation.....	19
Engine Lube Oil Levels.....	20
Fan Operation	20
Freon Compressor Operation	20
Axle Alignment	21
Tire Inflation Pressure	22
Powertrain Guidelines	23
Standard Heavy-Duty Gearing Recommendations	23
Vehicle Operating Techniques	24
Efficient Driving Behavior	25
Pre-Trip Inspection	26
Road Surface	26
Shifting Techniques.....	27
Engine Idling	29
Weather and Seasonal Conditions.....	30
Ambient Temperature.....	30
Wind.....	30
Rain and Snow	30
Fuel Blends	30
Appendix A: Customer MPG Effect Worksheet.....	32
Appendix B: General Information on Fuel Consumption	33

Introduction: Understanding Fuel Economy

The importance of fuel economy to the successful operation of a trucking company cannot be understated. Fuel is one of the largest variable costs in a trucking venture, and, while no trucking operation can control the cost of fuel, it has at least some control over the amount or rate of consumption.

Rock-Solid Rules

- Every 2% reduction in aerodynamic drag results in approximately 1% improvement in fuel economy.
- Above 55 mph, each 1 mph increase in vehicle speed decreases fuel economy by 0.1 mpg.
- Worn tires provide better fuel economy than new tires, up to 7% better fuel economy.
- Used lug drive tires can get up to 0.4 mpg better than new lug tires.
- Ribbed tires on the drive axles provide 2–4% better fuel economy than lugged tires.
- Every 10 psi that a truck's tires are underinflated reduces fuel economy by 1%.
- The break-in period for tires is between 35,000 and 50,000 miles.
- Tires make biggest difference in mpg below around 50 mph; aerodynamics is the most important factor over around 50 mph.
- The most efficient drivers get about 30% better fuel economy than the least efficient drivers.
- Idle time is costly. Every hour of idle time in a long-haul operation can decrease fuel efficiency by 1%.

Vehicle Power Requirements

In the simplest of terms, you burn fuel to make horsepower, and you use horsepower to overcome all of the forces that are trying to retard or hold back the truck. So, a truck that rolls down the road with minimum drag will use less horsepower and consume less fuel.

The power required to maintain a given road speed depends on the sum of the following forces:

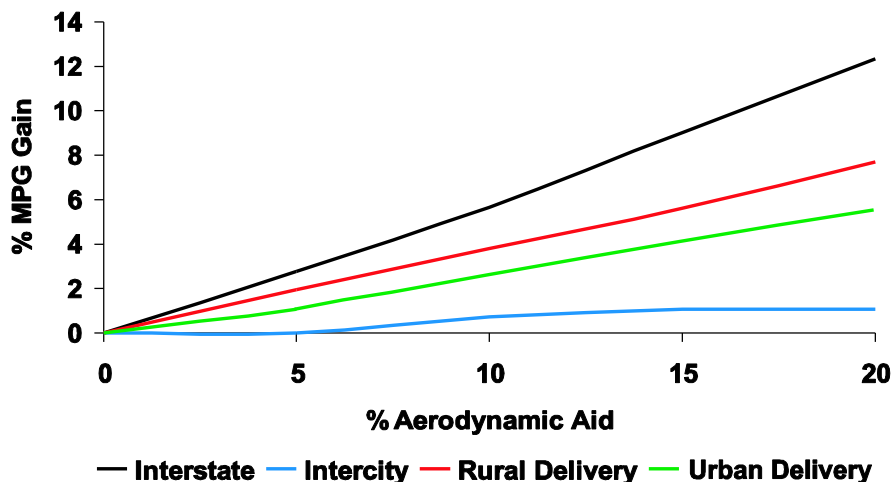
- Aerodynamic Drag
- Grade Resistance
- Tire Rolling Resistance
- Engine Accessory/Drivetrain losses

This section reviews these items in detail to demonstrate the impact of each on fuel savings.

Aerodynamic Drag

Aerodynamic drag is the result of forces (pressure imbalances) acting on a vehicle as it passes through the air. The magnitude of the forces acting on a vehicle depends on speed, frontal area and external shape. Aerodynamic drag is the most significant contributor to vehicle power requirements above a speed of 50 mph.

As the following graph shows, aerodynamic aids can have a major impact on vehicle fuel economy on an interstate duty cycle and very little impact on an intercity duty cycle.

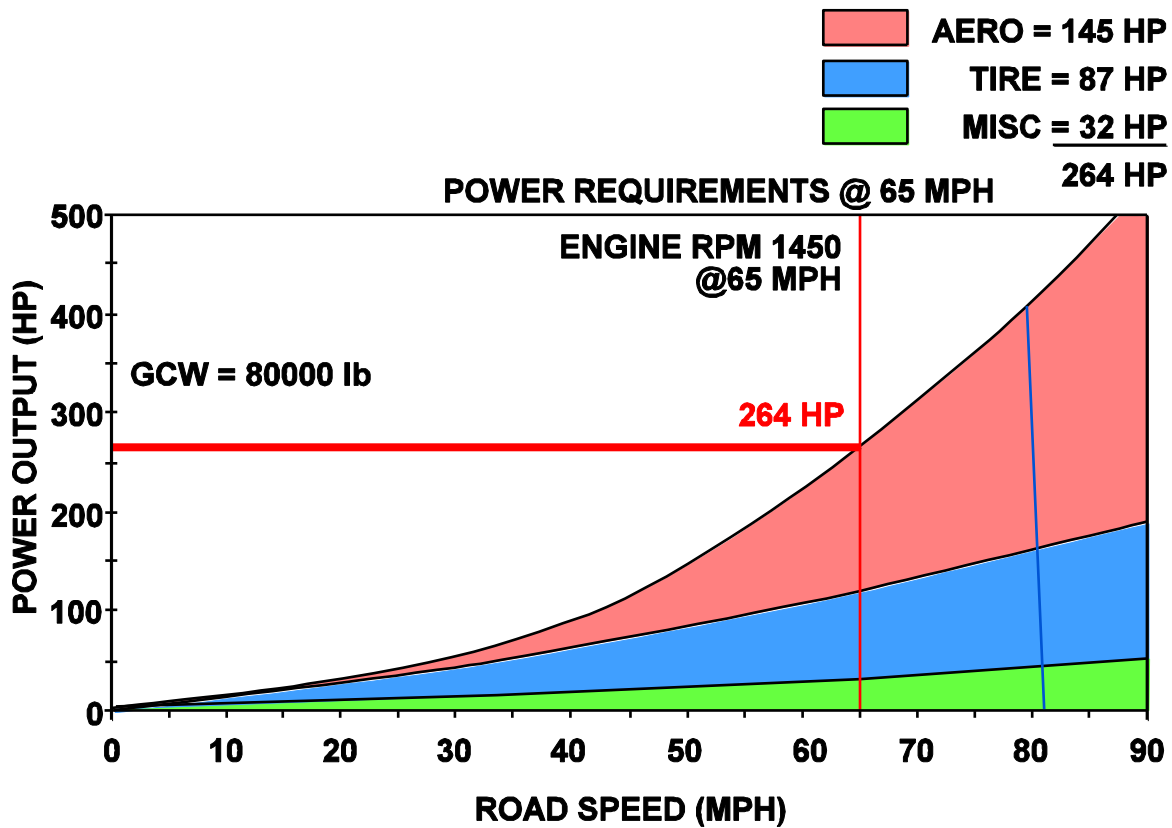




No Aerodynamic Treatment

In this case, 264 horsepower is needed to overcome all of the forces acting on the truck and to keep it rolling at 65 mph. Aerodynamic forces (wind resistance) account for 145 hp (over half) of the power demand.

Level Road Power Requirements



Rock-Solid Rule

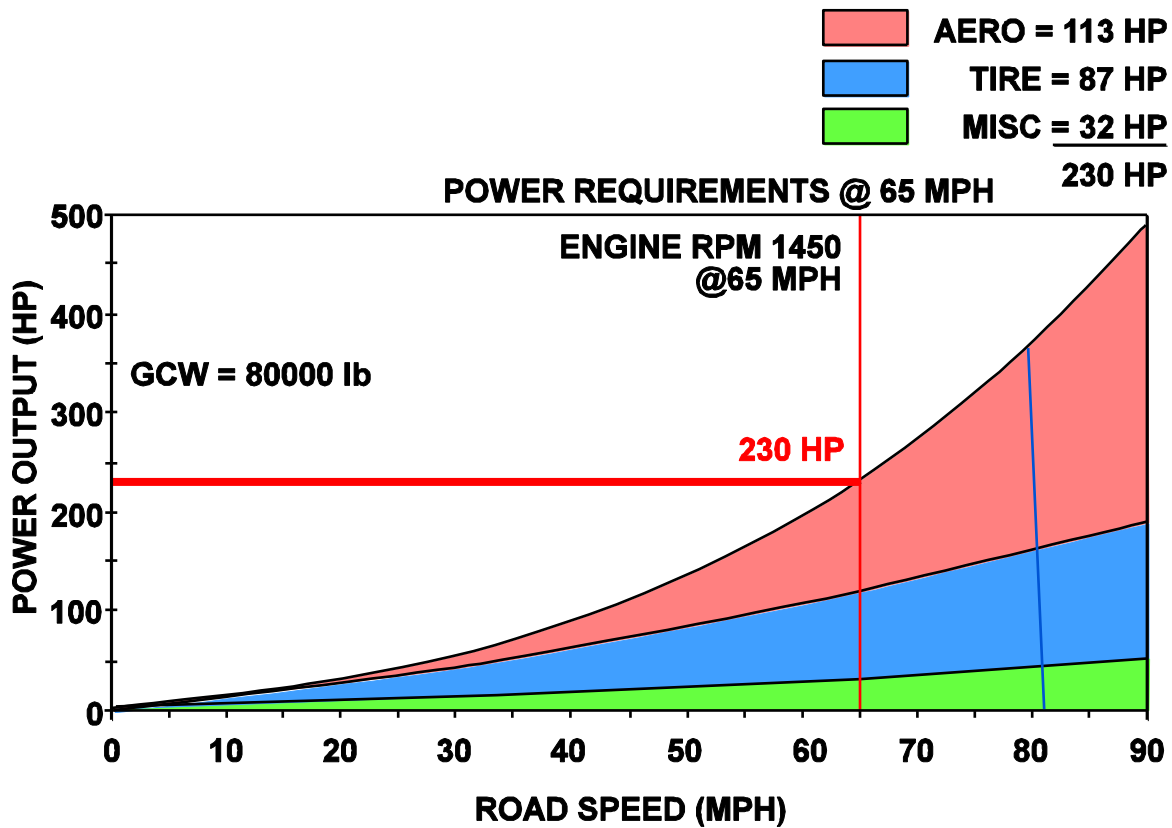
Tires make biggest difference in mpg below around 50 mph; aerodynamics is the most important factor over 50 mph.



Full Aerodynamic Treatment

Aerodynamic treatments can reduce the horsepower required to move the truck by 30 to 35 horsepower. Notice in this example that a vehicle equipped to reduce air resistance also reduces power output from 145 hp to 113 hp, a reduction of 22%.

Level Road Power Requirements

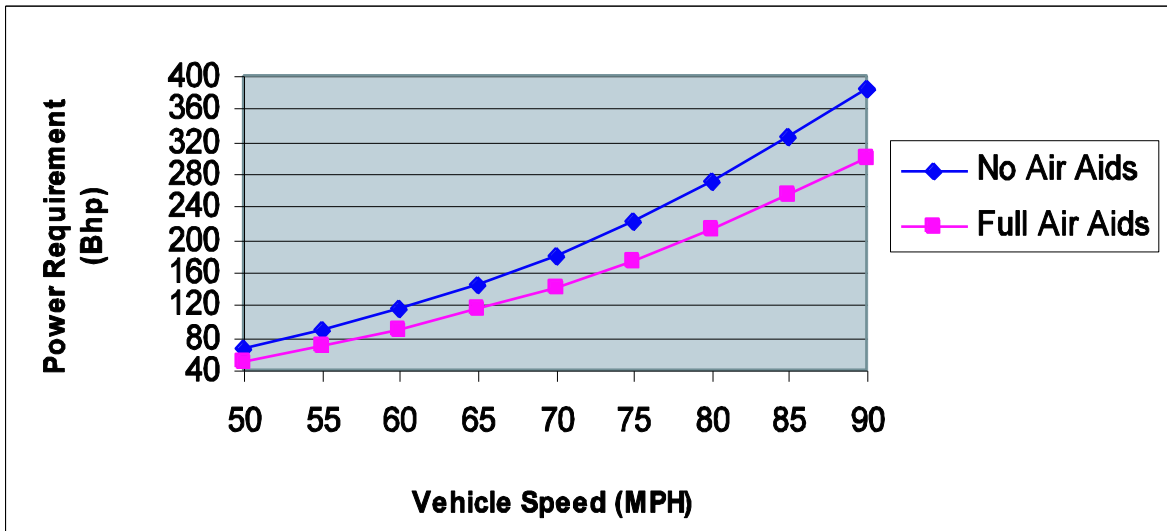


Notice that these aerodynamic treatments are more effective at higher speeds as represented by the increased vertical depth of the red graph above. Also notice that the power required to overcome things like tire rolling resistance are not affected by the aerodynamic aids.



The following graph shows how the impact of aerodynamic treatments depends on speed. For trucks in pickup and delivery operations in urban areas, the cost and maintenance of aerodynamic treatments may outweigh the benefits. However, for an over-the-road (OTR) tractor and trailer, the fuel savings from aerodynamic treatments may quickly offset the higher initial purchase price of the equipment.

Aerodynamic Power Requirements



At approximately 0.3 lb./BhpHr fuel consumption, a reduction of 35 Bhp required to cruise at 65 mph results in a savings of about 10.5 lbs. of fuel every hour ($0.3 \times 35 = 10.5$). Since diesel fuel weighs about 7.1 lb./gal., this amounts to a savings of 1.5 gallons of fuel saved every hour ($10.5/7.1 = 1.5$). For a truck running 10 hours per day, that's 15 gallons of fuel saved per day. At \$2.45 per gallon of fuel, the dollar savings is \$36.75 per truck per day.

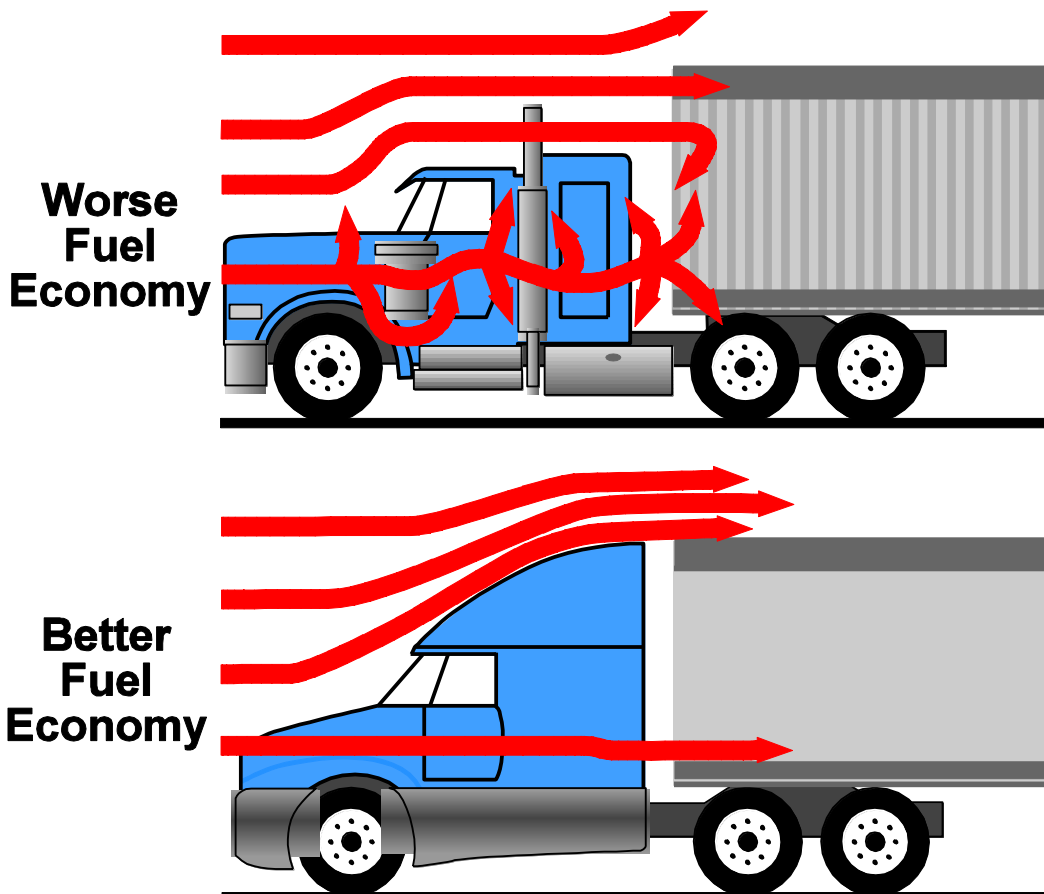
Table 1: Comparison of Treatments

	<i>Aerodynamic Power Requirement (hp)</i>
No Aerodynamic Treatment	145
Full Aerodynamic Treatment	<u>113</u>
	32 (hp difference)
MPG advantage assuming 250 hp road load	~ 13% better mpg

Cab Aerodynamic Considerations

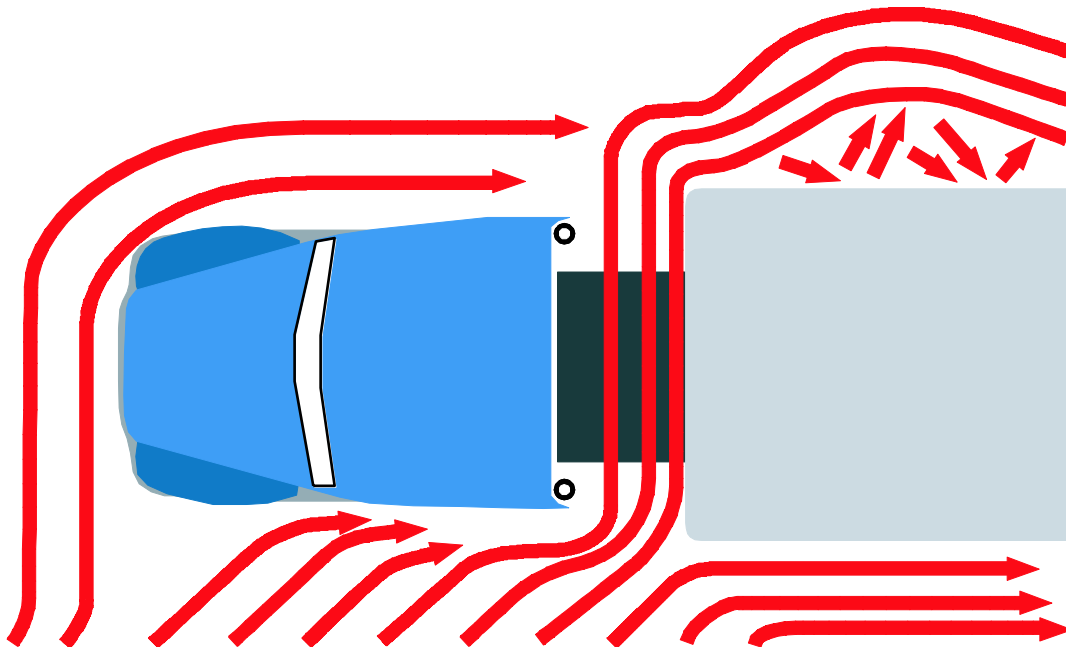
Not every truck has to be fitted with all of the aerodynamic features available. The list here shows some of the items that can improve aerodynamic efficiency. Trailer type and loads hauled in addition to the vehicle speed will determine the effectiveness of a particular item.

- Full Roof Deflector
- Fairings
- Sloped Hood
- Round Corners
- Aero Bumper
- Air Dam
- Aero Headlights
- Slanted Windshield
- Curved Windshield
- Aero Mirrors
- Side Extenders
- Side Skirts
- Under Hood Air Cleaner(s)
- Concealed Exhaust System
- Recessed Door Hinges
- Grab Handles



Tractor-Trailer Air Gap

To minimize drag resulting from crosswinds and turbulent air, tractor-trailer gaps should be minimized or aerskirts should be used to smooth the airflow. Beyond approximately 30 inches, every 10-inch increase in tractor-trailer air gap increases aerodynamic drag by approximately 2%. If axle weights allow, slide the fifth wheel forward to minimize the gap and reduce wind resistance.



Rock-Solid Rule

Every 2% reduction in aerodynamic drag results in approximately 1% improvement in fuel economy.



Trailer Body Aerodynamics

Drag characteristics of miscellaneous trailer configurations and body styles can vary, and therefore will impact fuel economy.

A straight-side van trailer with rounded corners at the front offers the least resistance.

Table 2: Common Trailer Bodies Exhibiting Higher Drag

	<u>% Increase in Aerodynamic Drag</u>
Single Trailers	
Square corner/vertical rib van	5-10 (-2.5% to 5% mpg)
Flatbed with irregularly shaped loads	10-30 (-5% to 15% mpg)
Cattle haulers	10-30
Car haulers	10-30
Double/Triple Trailers	
Doubles	10
Triples	15

Engine Accessory/Drivetrain Losses

Although largely fixed, engine accessory and drivetrain losses can significantly contribute to total vehicle power requirements.

Engine accessories consist of:

- Cooling fan
- Freon compressor
- Air compressor
- Alternator
- Power steering

Drivetrain consists of:

- Oil Windage/Churning
- Frictional losses

Gearing

The rpm level where the engine cruises can provide critical fine-tuning of fuel economy. To do this, you can spec the gearing so that the engine runs at the ideal rpm. Every engine is a bit different, so the ideal rpm for one engine isn't the same for another. To find the gearing recommendations for Cummins engines, use Cummins' **PowerSpec**[®] at www.powerspec.cummins.com to calculate the engine rpm for a given cruising speed based on transmission gearing, axle gearing and tire size. This makes finding the ideal gearing almost effortless.

The startability value represents the maximum grade on which the vehicle can be put into motion without using the accelerator when loaded to the specified vehicle weight using the lowest transmission gear ratio.

While the transmission top gear ratio determines cruise rpm, startability is determined by the transmission's first or low gear ratio. This may not seem important for an OTR tractor, where only a few interstates have grades in excess of 7%, but pulling away from a loading dock can test the startability of a tractor under adverse circumstances.

The power required to move the vehicle increases depending on the vehicle weight and the steepness of the grade. *Gradeability* is the vehicle's ability to climb a grade at a given speed. For example, a truck with a gradeability of 4% at 65 mph can maintain 65 mph on a 4% grade. Any steeper grade will cause a reduction in vehicle speed while climbing the hill.

Gradeability at peak torque comes into play when ascending the hills. Some driver's first response is to downshift into lower gears as they start to ascend the hills. Letting the engine RPM's approach peak torque before downshifting will get you over the hill faster and with less fuel consumed.

If you spec too much horsepower, you encourage drivers to accelerate rapidly and drive faster, but spec'ing too little horsepower reduces gradeability and creates driver dissatisfaction.

Lubricants

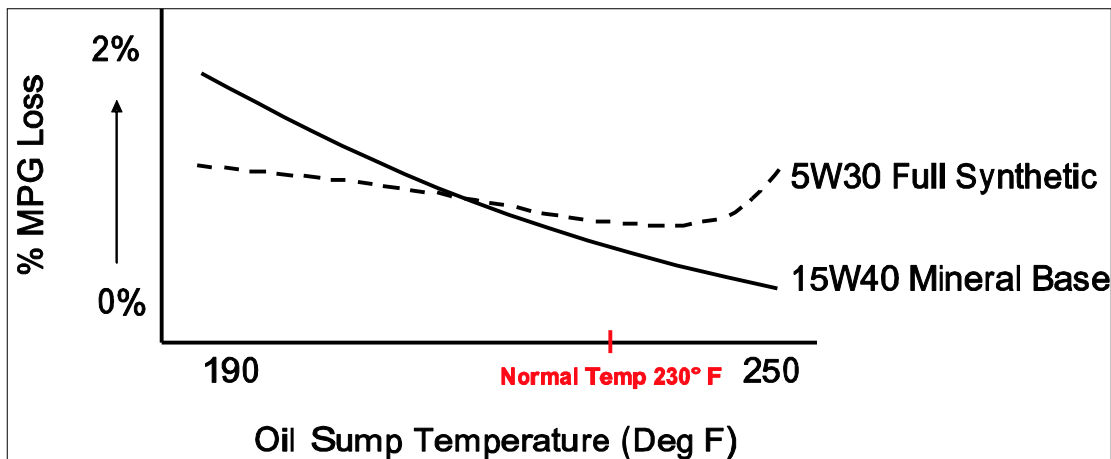
While the efficiency of drivetrain components is largely fixed by design, gross efficiency losses can be minimized through proper selection of lubricants.

Synthetic base lubricants are manufactured in the laboratory to exhibit superior high temperature stability and low temperature fluidity. Since these fluids are created to exhibit less thickening at low temperatures, pumping losses are reduced and substantial reductions in spin losses can be realized at low operating temperatures.

Test results indicate no significant difference in engine efficiency between synthetic and mineral base lube oils at normal operating temperatures. Since the synthetics are more expensive and, in an engine crankcase, are subject to the same contaminants as mineral-based oils, they may not be cost effective.

All oils thicken at low temperature, causing increased fuel consumption. The synthetic oil is less affected by temperature. This makes synthetic oils more fuel efficient at lower ambient temperatures.

Effects of Lubricant Temperature and Performance

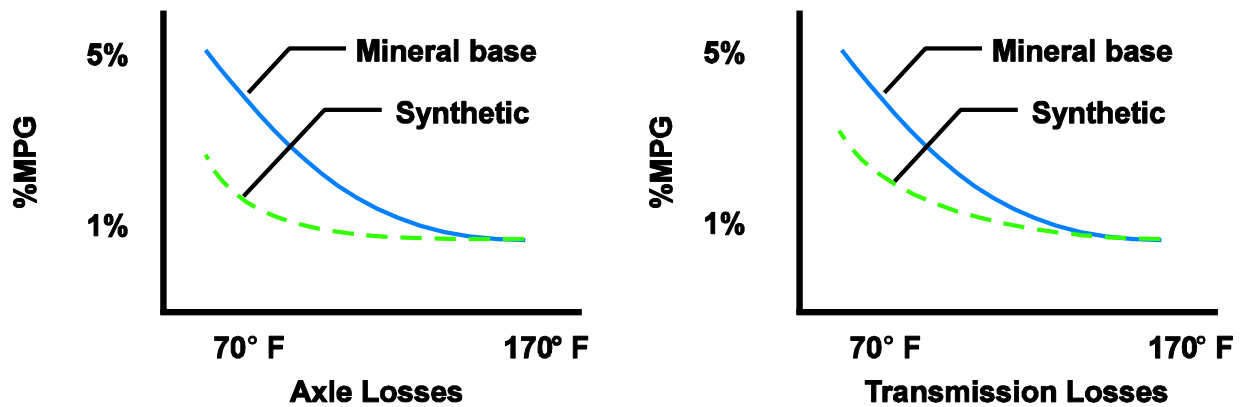




The high temperature stability and low temperature fluidity of synthetic lubricants make them ideally suited for drivetrain components. In this environment the lubricant is not subjected to combustion byproducts. This means the lubricant, with its higher oxidation resistance can last substantially longer. Drain intervals of 250,000 to 500,000 miles more than offset the higher purchase price of the lubricant.

Dynamometer and on-highway vehicle testing have demonstrated significant benefits in fuel economy.

Lubrication versus axle and transmission losses

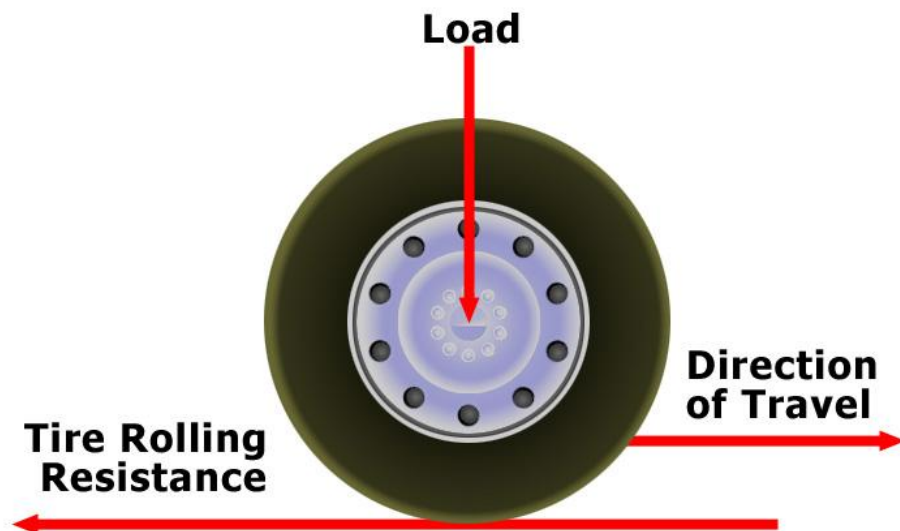


Tire Rolling Resistance

Rolling resistance results from the internal friction of a tire as it deflects (flexes) during motion. Energy spent generating heat in the tires is energy that does not contribute to moving the vehicle. Cooler running tires are more fuel-efficient than tires that run hotter.

Complex rubber compounds, advanced casing construction and enhanced tread designs have led to new standards in tire performance. Tire rolling resistance is the second most significant contributor to vehicle power requirements. Tire rolling resistance is influenced by multiple factors:

- Vehicle speed
- Load/GCW
- Inflation Pressures
- Tire construction/tread type/depth
- Ambient temperature
- Road Surface
- Vehicle tire and axle alignment



Vehicle Speed

Tires flex more at higher speeds. This leads to more friction, higher tire temperatures and reduced fuel economy. Remember the rule that fuel economy goes down about 0.1 mpg for every mile per hour over 55. That rule takes tire rolling resistance and aerodynamic drag into consideration.



Weight Impact

Increased weight causes increased flexing of the tires. Reducing the weight of components on the truck can result in either better fuel economy, or increased payload for the same amount of fuel consumed. Of course, tires should always be rated for the loads carried and properly inflated.

Table 3: The Role of Weight on Rolling Resistance

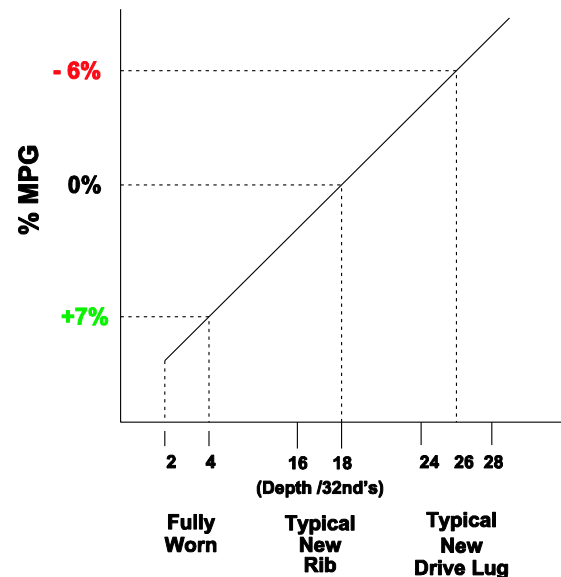
	<i>Rolling Resistance Power Requirement (hp)</i>
80,000 lbs GCW	-87 hp
65,000 lbs GCW	-71 hp
	16 (hp difference)
MPG advantage assuming 250 hp road load:	~ 6% better mpg w/ lower GCW

Tread Depth and Pattern

According to Bridgestone, the tire tread accounts for 60–70% of the tires' rolling resistance. Not only do the tires differ in rolling resistance when new, but as the tread wears, the rolling resistance of the tire changes.

A 7/32 tread wear represents ~10% reduction in rolling resistance (5% better mpg) compared to a new tire. Rib tires at all wheel positions will provide greatest fuel efficiency.

Tread pattern is important because lugs have deeper tread (more rolling resistance) than ribs. If we take a new ribbed tire as the standard, a new lugged tire is less fuel efficient by about 6%. A worn tire is about 7% more fuel efficient than a new tire.



Casing Design

As we mentioned earlier, tires that run hotter consume more fuel. A majority of this heat is generated by sidewall flex. New and improved casing designs minimize sidewall flex and reduce running temperatures. It pays dividends to run tires with good casing design.



Wide Based Tires

Fleets can improve rolling resistance even more by using wide based tires on drive and trailer axles. Closed track tire testing has shown as much as 4% MPG improvement over conventional dual rib tires on drive and trailer axle positions.

Rock-Solid Rule

Every 10 psi of underinflation represents approximately 1% penalty in fuel economy.

Engine Operation and Maintenance

Getting the most out of the engine means running it at the right rpm. To truly optimize economy, you need to optimize several other engine operating characteristics.

Engine Operating Temperature (Coolant and Lube Oil)

Low coolant temperatures indicate an engine that is too cold for efficient combustion. Fuel liquefies on the cold cylinder walls and fails to burn. Of course, excess heat causes engine failure.

Lube oil below the ideal temperature is more viscous and harder to pump. Oil above the ideal temperature is too thin to lubricate properly. Either way, the engine suffers.

Coolant and lube oil operating temperatures can contribute greatly to fuel efficiency. Typical cooling system operating temperatures are above 180° F. A 0.4% fuel economy loss is associated with every 30° decrease in temperature.

Lube system operating temperatures run above 225° F, and a 1% fuel economy loss is associated with every 30° decrease in lube temperature.

Intake and Exhaust Restriction

An engine that is starved for air (intake restriction) or unable to expel exhaust (exhaust restriction) will lack power and waste fuel. The extra fuel burns inefficiently at best because it takes air to completely oxidize the fuel and extract all of the power that it contains.

Fuel Line Restriction

In addition to the air restrictions listed above, excessive fuel line restriction will also reduce MPG. Be extra cautious of any device that attaches to the fuel lines claiming to improve MPG. At best, Cummins has tested these devices and found no MPG improvement.



Air Compressor Operation

While the air compressor's power demands are small compared with the fan, every little bit helps. Fixing air leaks can have a small but noticeable effect on mpg.

**Table 4: Air Compressor HP Requirements
(WABCO 15.2 and 18.7 CFM)**

<i>RPM</i>	<i>*Loaded HP</i>	<i>Unloaded HP</i>
1300	4.0	0.4
1500	4.5	0.5
1700	5.0	0.6
1900	5.5	0.8
2100	6.0	1.0

(*) Estimated hp draw with approximately 12 psi manifold pressure pumping to 115 psi

Typical air compressor duty cycles approximately 5%, and 10-12 minutes between pumping cycles are common.

The factors influencing excessive compressor operation include the following:

- Air system leaks
- Air ride suspension
- Excessive service brake use

These can result in a -2% impact on mpg when the air compressor is pumping.



Engine Lube Oil Levels

Exceeding the recommended engine oil levels can result in significant oil churning/spin losses. The effects of these excessive churning/spin losses (greater than -2% impact on mpg) include the following:

- Reduced engine efficiency
- Reduction in performance
- Deterioration of critical oil properties (lubrication and heat transfer)

Fan Operation

The typical on-highway fan run time hits a year round average of 5-7%. It takes between 10 and 70 horsepower to drive the cooling fan. An inoperative fan clutch, faulty thermostatic switch, low coolant level or other malfunction that makes the fan run longer can take a big bite out of the fuel economy of the vehicle. Cooling system maintenance can have a significant effect on fuel economy.

Table 5: Typical Heavy-Duty Fan Power Requirements

<u>RPM</u>	<u>ISM (HP)</u>	<u>ISX (HP)</u>
1100	9	10
1300	14	17
1500	22	26
1700	32	37
1900	45	52
2100	61	70

At 1450 rpm, cruise operation, the fan being locked on can cause an 8-12% mpg penalty (assumes 225 hp road load).

Freon Compressor Operation

Approximately 50% of total fan run time is attributed to the Freon compressor operation. Excessive fan operation may result from:

- An overcharged system
- Defective or incorrect head pressure switches
- Condenser efficiency

Axle Alignment

Tires need to point straight ahead in order to roll with the least possible resistance. A tire that deviates only ¼ degree from straight ahead will try to travel 10 to 15 feet sideways for each mile the vehicle travels forward. Scrubbing the tires in this fashion is bad for fuel economy and also bad for tire wear.

This table shows the effect that some tire misalignment has on fuel economy.

Table 6: Affects of Misalignment on Fuel Economy

	Test #1	Test #2	Test #3	Test #4	Test #5
Alignment					
Steer Tire. Toe-In:	0"	1/4	1/4"	3/8"	3/8"
Drive Axle. Non-Parallel:	0"	0"	1/2"	1"	1"
Trailer Axle. Non-Parallel:	0"	1/2"	1/2"	1"	0"
% Effect on MPG:	0.0%	-0.6%	-0.8%	-1.7%	-2.2%

Tire Inflation Pressure

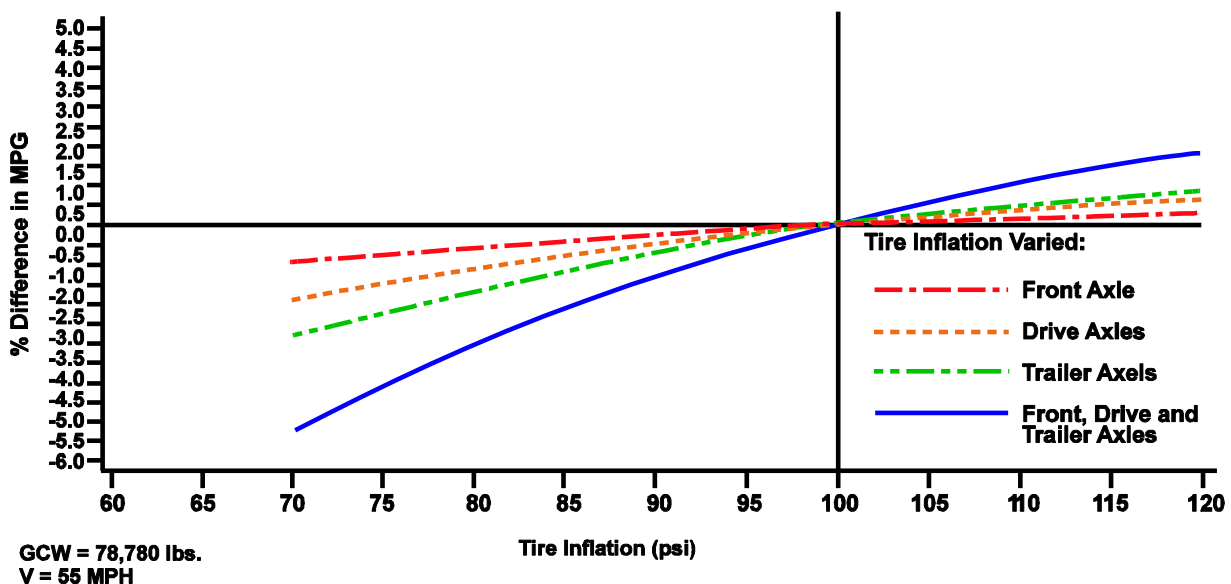
Proper inflation pressures critically affect tire performance. Underinflation can negatively affect tire performance and durability. Specifically, it:

- Reduces fuel economy
- Increases tire wear rates
- Creates irregular tread wear
- Reduces casing durability

Every 10 psi of underinflation represents approximately 1% penalty in fuel economy.

The effect of running all tires slightly underinflated (blue line on the chart) is significant. But all tires do not contribute equally. Notice that the trailer tires (green line on the chart) have a larger effect on fuel economy than either steer or drive tires. The tires most likely to be ignored, poorly maintained or underinflated are in the trailer position, where old tires with irregular wear are often placed to run out any remaining tread.

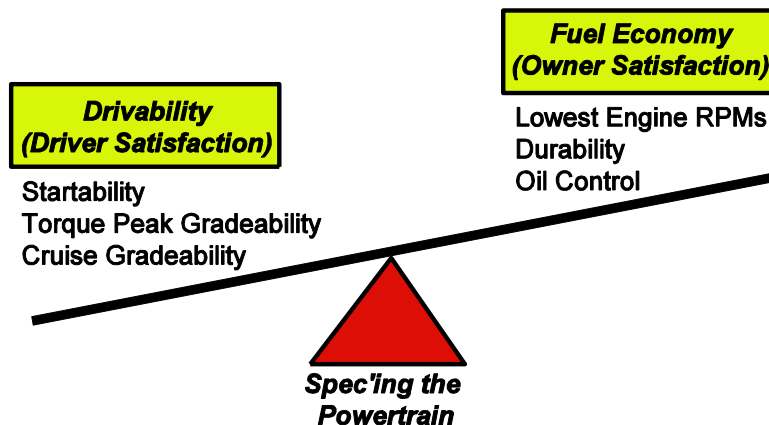
Radial Truck Tire Inflation versus Percent Change in MPG



9/92 Goodyear radial truck tire service manual

Powertrain Guidelines

Every engine has a sweet spot where it delivers its best fuel economy. To optimize fuel economy, the engine should run at this speed during normal highway cruising. When spec'ing the powertrain, two factors offset each other: consideration for the vehicle's performance (startability, gradeability and cruise speed) and consideration for the vehicle owner's desire to achieve fuel economy.



Carefully compare recommendations with current existing equipment. Existing equipment should dictate minimum performance requirements.

Standard Heavy-Duty Gearing Recommendations

The ideal or preferred engine speed varies somewhat depending on the engine. The vehicle should be geared to operate at the manufacturers recommended rpm at whatever road speed the vehicle will spend most of its time.

The 2007 on-highway standard gearing for Linehaul Applications ($\leq 80,000$ lbs) at 65 mph is 1450 rpm for ISX engines and 1500 rpm for ISM engines up to 370 HP. Above 370 HP for the ISM requires 1600 rpm at 65 mph for improved driver satisfaction. Assuming the truck spends most of its time on Interstate highways, these recommendations will optimize fuel economy.

Fuel Economy Heavy-Duty Gearing Recommendations

The 2007 on-highway fuel economy gearing for Linehaul Applications ($\leq 80,000$ lbs) at 65 mph is 1400 rpm for ISX engines with a minimum of 1650 torque in the top 2 gears and 1500 rpm for all ISM engines. Assuming the truck spends most of its time on Interstate

highways with average loads somewhat less than 80,000 lbs, these recommendations will optimize fuel economy for fuel conscious fleets.

Selection of the appropriate drivetrain components is critical to achieving drivability and mpg goals. Direct-drive transmissions can yield a 2+% advantage in mpg in a linehaul application from lower:

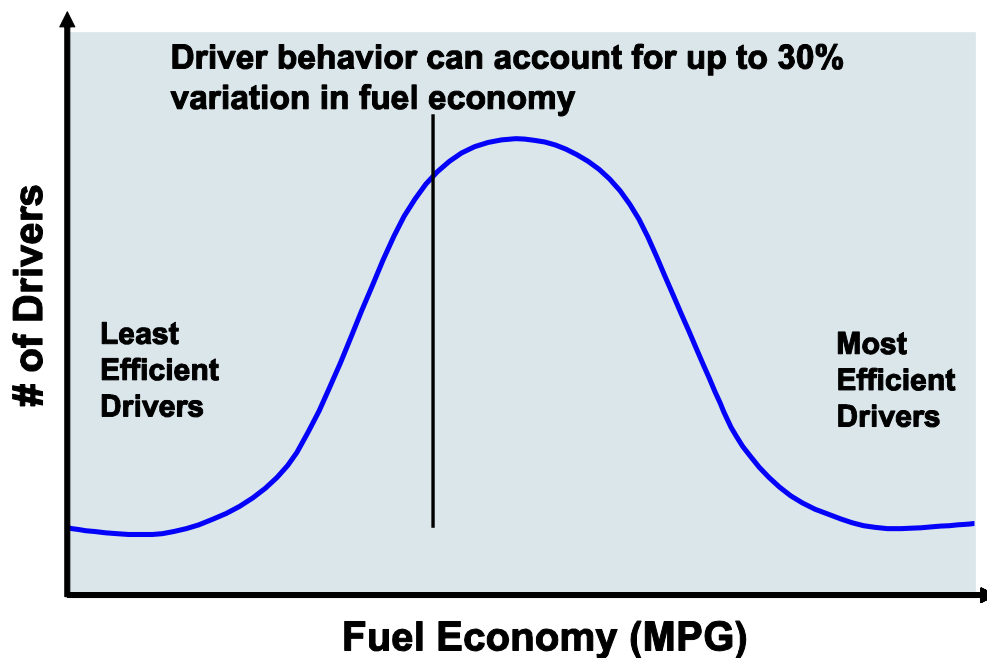
- Gear mesh losses
- Spin/oil churn losses

For More Information

Go to www.powerspec.cummins.com to view some application-specific gearing recommendations.

Vehicle Operating Techniques

Excessive speed decreases fuel economy. In addition, excessive idling, operating the vehicle in the wrong gear and accelerating and decelerating rapidly all consume extra fuel. It has been proven that poor driving techniques can account for up to a 30% reduction in fuel economy.



Efficient Driving Behavior

The following is a short list of behaviors exhibited by those drivers that consistently obtain good fuel economy. Simple behaviors, like coasting to a stop instead of staying on the accelerator until the last minute and then braking hard, add up to significant fuel savings after thousands of miles.

- High average vehicle speeds with minimum time spent at maximum vehicle speed
- High percent trip distance in top gear (90+ % recommended)
- High percent distance in cruise control
- Minimum percent Idle/PTO operation
- Minimum service brake activity
 - Number of Sudden Decelerations
 - Service Brake Actuation's/1000 mi

Rock-Solid Rule

The most efficient drivers get about 30% better fuel economy than the least efficient drivers.



Pre-Trip Inspection

Conduct daily vehicle pre-trip inspections. Such inspections should include checks of the following:

- Engine lube oil level
- Tire inflation pressures
- Service brake adjustment
- Air system leaks
- Coupling device

Inspections reduce the potential for unscheduled downtime or vehicle related accidents and improve fuel economy.

Road Surface

Even road surface has a documented effect on fuel economy.

Using new concrete as the standard baseline, worn or polished concrete is even better. All other road surfaces are worse, some substantially.

Table 7: Tire Rolling Resistance Pavement Type and Condition versus Relative Rolling Resistance

<u>Road Surface</u>		<u>Relative Rolling Resistance %</u>
Concrete	polished (best mpg)	-12%
	new	baseline
Asphalt	with finish coat	1%
	medium coarse finish	4%
	coarse aggregate	8%
Chip and Seal	Blacktop (worst mpg)	33%

Road roughness can increase rolling resistance up to 20% due to energy dissipation in the tires and suspension (10% loss of mpg).



Shifting Techniques

Proper operating techniques result in the lowest number of engine revolutions per mile to maximize mpg. Constant operation below 1300 rpm significantly reduces fuel consumption. Follow two general rules:

- Maximize the percentage of time in top gear.
- Use the full operating range of the engine before gearing down.

Notice in the following table that the sampled trucks spent more than double the recommended time in 9th gear, which resulted in a reduction in overall fuel economy of between 3.3 and 4.5%. Taking Truck #2 as an example, assume it's running a 10-hour day at around 60 mph, and fuel is **\$2.40**. In one year, running just that truck roughly 18% of the time in gear down would cost over **\$1,900** in fuel.

**Table 8: Fuel Economy in Different Gears
(or What Really Happens to MPG One Gear Down)**

Truck	Gears 1 - 8		Gear 9 (Gear Down)		Gear 10 (Top)		Fuel Economy Summary (If driven to our recommendations)	
	% Trip Distance	MPG	% Trip Distance	MPG	% Trip Distance	MPG	Overall MPG	MPG
Truck #1 (Actual Data)	5.80%	3.50 MPG	11.46%	4.72 MPG	82.94%	7.86 MPG	6.86 MPG	Baseline
Cummins Recommendations	5%		5%		90%		7.09 MPG (potential)	+3.30%
Truck #2 (Actual Data)		3.26 MPG	17.95%	5.0 MPG	75.27%	7.26 MPG	6.24 MPG	Baseline
Cummins Recommendations	5%		5%		90%		6.46 MPG (potential)	+3.60%
Truck #3 (Actual Data)	4.74%	3.37 MPG	11.74%	4.2 MPG	83.52%	7.10 MPG	6.26 MPG	Baseline
Cummins Recommendations	5%		5%		90%		6.54 MPG (potential)	+4.50%

Saving fuel by shifting properly isn't only for the top one or two gears, though. It works all the way through the gears. Load Based Speed Control (LBSC) allows the engine to adjust the speed available to the driver. The ECM looks at the load and sets the rpm limit accordingly. Fuel economy is assured when loads are light, and the driver still gets the engine speed and power needed when the loads are heavy. LBSC can reduce the variability between your least efficient and most efficient drivers.

As you've seen, the lower gears are good for power but not for economy. Gear Down Protection maximizes the percentage of distance in top gear (which should be greater than 90%). When the driver downshifts, the gear down protection cuts back on the top speed, encouraging the driver to stay in top gear. Gear down protection also senses engine load to make sure that it doesn't limit the engine speed when the downshift is truly justified due to a heavy load. You can calculate and select the settings, or you can just let the experts calculate the optimum settings for you.

Cruise Operation

Cruise control can be a great equalizer. While some of the very best drivers may still be able to obtain better fuel economy without using the cruise control, cruise control in general can make every driver better than average.

Anticipating Change

The key to effective cruise operation is anticipating changes that may occur while driving on the open road. Maintaining a high field of vision and establishing proper following distances is a good start. Drivers should also do the following:

- Anticipate changes in traffic and road conditions
- Avoid abrupt stops or rapid changes in vehicle speed
- Minimize use of service brakes (plan ahead)

Vehicle Speed Management

The keys to managing the vehicle's road speeds involve maintaining the lowest reasonable cruise speeds possible and minimizing time spent at maximum vehicle road speeds. The vehicle's road speed has a tremendous effect on fuel economy. As road speed increases, so does air resistance and rolling resistance (to a certain extent). Thus, the power required to move the vehicle down the road increases. For example, at 55 mph, you may get 7 mpg; at 65 mph, you'll get 6 mpg; and at 70 mph, you'll get only 5.5 mpg. In the engine's ECM, you can set the Road Speed Governor to limit the top speed of the vehicle.

Rock-Solid Rule

Above 55 mph, each 1 mph increase in vehicle speed decreases mileage by 0.1 mpg.



Operation in Hilly and Mountainous Terrain

In rolling terrain, use a light throttle and allow momentum to carry the vehicle over short grades. In hilly and mountainous terrain, where possible, use the engine's entire operating range before gearing down. When cresting steep grades, use gravity to bring the vehicle back to the desired cruise speed.

Engine Idling

Idle time can significantly affect the vehicle's fuel efficiency. Therefore, avoid unnecessary engine idling. The vehicle gets its worst mpg when the engine runs and the truck doesn't move. Every hour of idle time in a long-haul operation can decrease fuel efficiency by 1%.

Table 9: Idle/PTO Fuel Consumption

<u>Engine Speed RPM</u>	<u>Average Fuel Consumption (Gal/Hr)</u>
650	~0.5
1000	~1.0
1200	~1.5

Idle/PTO fuel consumption increases exponentially with engine speed (0–10% impact on mpg). When idling is necessary to maintain cab/bunk compartment temperatures, select the lowest idle speed possible (no higher than 800 rpm).

Rock-Solid Rule

Idle time is costly. Every hour of idle time in a long-haul operation can decrease fuel efficiency by 1%.

Weather and Seasonal Conditions

You can't control the weather or the seasons, but they definitely affect your fuel economy. Running only on sunny days with moderate temperatures is very impractical, but you have to take the weather and seasonal variations into account when checking fuel economy.

Ambient Temperature

Air becomes more dense as temperatures drop, which increases air resistance. For every 10° F drop in temperature, aerodynamic drag increases by 2%. Thus, fuel efficiency will drop by 1%. Overall, fuel economy tends to be higher in the summer than the winter. According to North American Truckload Fleet Data, driving in the summer increases fuel mileage by 8 to 12% over driving in the winter months.

Temperature also affects the tires' inflation pressure. Tire inflation tends to fall when the temperature drops. Running tires low on air pressure in hot weather is more of a safety issue than a fuel economy problem. And heat is the tire's worst enemy. For safety and economy, check inflation pressures frequently with an accurate tire gauge. When seasons change and temperatures fluctuate, increase the frequency of inflation pressure checks.

Wind

Headwinds and crosswinds can significantly increase aerodynamic drag and reduce fuel efficiency. For every 10 mph of headwind or crosswind, mpg is reduced by nearly 13%. You cannot cheat increasing wind resistance.

Rain and Snow

Precipitation such as rain or snow increases rolling resistance because the tires must push their way through the water, slush or snow on the pavement. Also, water is a more effective coolant than air, so the tires, transmission lubricant and axle lubricant operate at cooler (less efficient) temperatures. Rolling resistance and drivetrain friction in light rain increase fuel consumption by 0.2 to 0.3 mpg, per SAE testing.

Fuel Blends

While blended fuels provide better startability and protection against fuel gelling than standard #2 diesel, fuel efficiency decreases. "Summer" fuel improves mileage up to 3% more than "winter" fuel.



Biodiesel Fuels

Some biodiesel blends can also affect MPG. B20 fuel has been shown to reduce MPG by 1% where as a B5 blend shows a negligible difference in fuel economy.

ULSD - Ultra Low Sulfur Diesel Fuels

ULSD fuel can show a 1% decrease in fuel economy compared to 500 ppm fuel.



Appendix A: Customer MPG Effect Worksheet

Impact Cause	Special Notes	% Effect	% Customer Impact
Engine and drive line "break-in" effect	After 10K miles the MPG improves approx 2% to 5%	2% to 5%	
Tire tread depth effect	MPG improve by approx 6% from 100% tread depth tire (new), to a 50% tread depth tire	0% to 6%	
Running one gear down effect	One gear down you decrease mpg by approx 3% due to gear mesh effect. The engine cruising rpm is approx 400+ rpm higher which decreases mpg by approx 4%	6% to 8%	
Engine speed (proper gearing) effect	An engine geared to run 1450 rpm at 65 mph gets approx 4% better mpg than one geared to run 1600 rpm at 65 mph. If the truck is geared too high it will force a driver to run one gear down. (See the effect on one gear down in this matrix)	4%	
Transmission gear mesh effect	Transmissions lose approx .75% for each gear mesh. Therefore an OD trans, running in OD, has 4 gear meshes and would lose about 2% to 3% mpg compared to a direct drive trans.	2% to 3%	
Aerodynamics effect	Full aero aids can improve mpg by approx 15% above 50 mph. Trailer gap must be minimized, < 30 inches. Double trailers decrease MPG by 5%.	0% to 15%	
Winter effect	Higher density air, wind (cross and head), more idle time, blended fuel (lower BTU), snow, more driveline drag, etc. 8% - 15% decreased MPG compared to Summer	8% to 15%	
Cooling fan on time while driving	Fan HP increases with rpm (X HP cubed). When cooling fans are running they use between 1.5 and 3.5 gallons of fuel per hour. Increasing fan run distance from 30% to 50% will decrease MPG by between 3% to 5%.	3% to 5%	
Speed effect	-.1 mpg / 1mph > 55 mph. This is a rule of thumb that is hard to beat and is based on aerodynamic drag.		
Idle time (%) effect	Engines use .5 gal/hr at 650 rpm and 1.0 gal/hr at 1,000 rpm. Reducing idle time from 50% to 25% can improve mpg 2% to 4%	0% to 10%	
Driver variability effect	Up to 30% difference between a good mpg driver and a poor mpg driver (in each fleet). Recommend using LBSC.	0% to 30%	

Appendix B: General Information on Fuel Consumption

The Fuel Consumption: General Information section of the Troubleshooting and Repair Manual, Signature/ISX/QSX15 Engines, Bulletin 3666239 and Troubleshooting Excessive Fuel Consumption, Bulletin Number 3666094 should be referenced prior to any troubleshooting being performed on a customer's engine.

The cause of excessive fuel consumption is hard to diagnose and correct because of the potential number of factors involved. Actual fuel consumption problems can be caused by any of the following factors:

- Engine factors
- Vehicle factors and specifications
- Environmental factors
- Driver technique and operating practices
- Fuel system factors
- Low power/drivability problems

Before troubleshooting, it is important to determine the exact complaint. Is the complaint based on whether the problem is real or perceived or does it not meet the driver's expectations? The Fuel Consumption: Customer Complaint Form provides a valuable list of questions to assist the service technician in determining the cause of the problem. Complete the form before troubleshooting the complaint. The following are some of the factors to consider when troubleshooting fuel consumption complaints.

- **Result of a Low Power/Drivability Problem:** An operator will change driving style to compensate for a low power/drivability problem. Some of the things the driver will likely do include shifting to a higher engine rpm or running on the droop curve in a lower gear instead of upshifting to drive at part throttle conditions. These changes in driving style will increase the amount of fuel used.
- **Driver Technique and Operating Practices:** As a general rule, a 1 mph increase in road speed equals a 0.1 mpg increase in fuel consumption. This means that increasing road speed from 50 to 60 mph will result in a loss of 1 mpg.



- **Environmental and Seasonal Weather Changes:** Generally, there can be as much as 1 to 1.5 mpg difference in fuel consumption depending on the season and the weather conditions.
- **Excessive Idling Time:** Idling the engine can use from 0.5 to 1.5 gallons per hour depending on the engine idle speed.
- **Truck Route and Terrain:** East/west routes experience almost continual crosswinds and head winds. Less fuel can be used on north/south routes where parts of the trip are not only warmer but see less wind resistance.
- **Vehicle Aerodynamics:** The largest single power requirement for a truck is the power needed to overcome air resistance. As a general rule, each 10 percent reduction in air resistance results in a 5 percent increase in mpg.
- **Rolling Resistance:** Rolling resistance is the second largest consumer of power on a truck. The type of tire and tread design have a sizeable effect on fuel economy and performance. Fuel efficient tires have demonstrated gains as high as 0.5 mpg.



Appendix C: Effects of First Fill

